



BREAKFAST CLUB

Next Meeting: September 6, 2013
Program: Carroll Bennink

ATTENDING...

Carroll Bennink
Bill Breckenridge
Patrick Brown
Wayne Bruns

Jim Harrington
Dave Harrison
John Hunter
Dan Kneeskern

Sam Kraus
Brenda Roe-Weaver
Kyle Rohlk
Dave Smetzer

Phil Stanislav
Steve Vaught
Jonathan Woods

WE MISSED...

Ernie Barnes*
Marv Fisher*


Kurt Johnson*
Jake Joseph

Anita Messerschmidt*
Karen Novak


Jeff Sharpe
Al Suckow
Doug West*

**excused*

CLUB NEWS

 **Social Events...** On Thursday evening August 22, the I-Cubs hosted Memphis. Being great hosts, the I-Cubs gave up two runs in the top of the 9th and were unable to respond during their last at bat, thereby losing the game. It was still a fine night to be at the ballpark for 5 BCI members and their guests. Thanks, Wayne for setting this up.

Our next social opportunity is at the Summerset Winery, Sunday, September 8, 3-6 p.m. Guest Band: El Dorado's. Cover charge: \$3 per person or \$10 a car load. Pay individually as you arrive. Bring your own chair and picnic basket. Alcohol cannot be brought onto the Summerset property but wine and beer are available for purchase.

 **Business Detail...** Several years ago, BCI members asked for a way to highlight their businesses to other members. Out of that request the Business Detail page on our web site was constructed. This little used resource is open to any BCI member. Download and complete a Business Detail form from the Membership page of the web site to get started. Send the completed form with a digital photo to Steve Vaught to get your "rightful place" on our web site.

PROGRAM

One of our newest members, Phil Stanislav, was in charge of our program for the morning and took the opportunity to speak about his company, Innoviva.

Phil's background is in IT. "In another life" Phil worked for Pioneer Hi-Bred and started another software company before starting Innoviva with his wife.

Leading us through his philosophy of software, Phil believes software is still in its infancy and there will be exponential growth in the future. He loves using and creating software that makes people's lives better - though he only builds customized software when necessary.

Agriculture is a big market for Innoviva. A list of his perfect customer characteristics include: a precision farmer, who understands investment and return, is a visionary, positive, likes ownership, is financially sound, and values long-term relationships

Thanks, Phil, for allowing us to learn more about you and your company.

REMINDER!! Future Programs

September 20	Sam Kraus
October 4	Kurt Johnson
October 18	Doug West

